

# MySalesSuccess

Myprofile announces the release of a sales training tool to assist **SALES TRAINERS & MANAGERS** improve individual sales performance.



# MySalesSuccess

MySalesSuccess can be described as a **personalised performance booster** for people involved in sales.

It focuses on the key element **essential** to every successful sale - **RELATIONSHIPS**



# MySalesSuccess

Conducted online using the latest psychometric analysis tools, **MySalesSuccess** delivers an incredible amount of information about the way each selling and buying style behaves.

In less than 15 minutes a personalised report is emailed containing **practical sales psychology tailored to match the individual sales person's selling style.**



# MySalesSuccess

Customers are **not carbon copies** of each other.

Understanding how to speed read their style and match your presentation to achieve success is essential to being a top sales achiever.

MySalesSuccess will teach you how to think like your customer and close every sale.



# MySalesSuccess

The **sales process** starts by knowing who you are and how your **personal selling style** can make or break a sale.

Top sales professionals know their own personality traits.

**MySalesSuccess** identifies your selling style and describes how best you can interact with others to achieve peak sales performance.




# MySalesSuccess

## Sales Trainers & Consultants benefit by:

- Providing clients with a unique and tailored personal profile
- Adding a new dimension to sales training & workshops
- Creating enthusiasm with sales people
- Identifying personal sales talents and sales strengths
- Generating additional income

**MySalesSuccess** is a sales training resource used to identify individual sales talent and increase personal sales performance.





MySalesSuccess helps **Sales Trainers** identify:

selling styles



sales jobs people are best suited to



how customers like to buy



how to speed read customers



design personal sales presentations



how to close every sale

# MySalesSuccess

Open for business 24 / 7

- Access from any computer connected to the internet
- Completed in less than 15 minutes
- 18 page report emailed immediately on completion
- Written in clear concise language
- Easy to understand and implement





# MySalesSuccess

## About Myprofile

- Australian owned company
- In business since 2000
- Major supplier of pre-employment assessment profiles to employers and recruiters
- [www.myprofile.com.au](http://www.myprofile.com.au)

Myprofile's psychometric profiles analyse people's behavioural tendencies. Products include:

- **Myprofile** [pre-employment]
- **Mychild** [parenting]
- **MySalesSuccess** [sales development]
- **Mynetworksuccess** [direct sales training]
- **Mycoach** [management & coaching skills]
- **MyCareerMatch** [choosing a job]



# MySalesSuccess

## How to use:

Reports are purchased directly from Myprofile or from an authorised Myprofile Reseller.

Purchases are made via the internet from [www.myprofile.com.au/mysalesuccess](http://www.myprofile.com.au/mysalesuccess) and are paid by credit card at the time of ordering. All payments are in Australian dollars.

Myprofile issues purchasers report coupon codes which are unique codes containing your email address for reports to be delivered



# MySalesSuccess







## Assessments

Go to [www.myprofile.com.au](http://www.myprofile.com.au) and select MySalesSuccess from the choice of six assessments.

Myprofile Online Behavioural Assessments  
DISCOVER TALENT IN EVERY SPECTRUM OF LIFE

myprofile

MYPROFILE | MYSALESSUCCESS | MYCHILD | MYCOACH | MYCAREERMATCH | MYNETWORKSUCCESS | BECOME A RESELLER | CONTACT

<b>Welcome to Myprofile</b> a leading on-line behavioural and psychometric assessment service.		<b>Myprofile</b> For Recruitment Consultants, HR Managers and Employers, MYPROFILE pre-employment assessments help you find the right person for the job. ENTER >		<b>Mycoach</b> For coaching and managing people, MYCOACH improves relationships and communication. Also used for HR and staff training. ENTER >
<b>Become a Reseller</b> Add income and value to your business. Our global Reseller Program is ideal for coaches, trainers, consultants, career guidance, and companies involved in people related services. MORE >		<b>My Sales Success</b> Designed for everyone involved in sales, MYSALES SUCCESS helps sales people improve their relationship selling skills. Excellent for sales training. ENTER >		<b>My Career Match</b> Choose a career that best matches your natural gifts and talents. This is the secret to job satisfaction and career success. ENTER >
		<b>Mychild</b> For parents and their children, MYCHILD explains why children behave the way they do and how to encourage their natural gifts and talents. ENTER >		<b>My Network Success</b> MY NETWORK SUCCESS reveals the secrets to sponsoring and selling your way to great success in network marketing or direct selling. ENTER >

Enter here

# MySalesSuccess

## Personal Report Content:

- Personal style identification & intensity level
- Personal selling style
- Work related strengths
- Ideal working environment
- Team values
- Personal qualities and talent
- Sales careers to match individuals style
- Managing sales people of this style
- Speed read customers
- Customer buying styles
- How to sell to each style

To view sample report click:

[www.myprofile.com.au/mysalessuccess/Sample%20MSS%20Report.pdf](http://www.myprofile.com.au/mysalessuccess/Sample%20MSS%20Report.pdf)



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“Everyone lives by **selling** something”

Robert Louis Stevenson Author Treasure Island 1840 - 1894

Contact Myprofile today and find out how **MySalesSuccess** can help power your sales training or sales consulting business.

Contact your Reseller or Myprofile for further information

**Website:** [www.myprofile.com.au](http://www.myprofile.com.au)

**Email:** [sales@myprofile.com.au](mailto:sales@myprofile.com.au)



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